Phase 2 Web Discussion Groups: DEEPPENING COLLABORATION

December 1, 2016

Based on research from the Wilder Foundation’s – “The Collaboration Handbook” and applied work from the Center for Health Leadership and Practice
For Technical Assistance

If you have technical difficulties, call WebEx support at 1-866-229-3239 for assistance.

You may also submit questions using the Q&A feature on the right hand side of your screen. (Chat is disabled.)

• Please choose All Panelists from the “Send to” menu.
• Type your question and click Send.
Desired Outcomes

Gain new program knowledge about structure, process, and key components to successful collaboration to include:

• Defining stages and success factors for effective collaboration
• Learning about the mindset, skills, and tools for enhancing communications and leveraging partnerships
• Understanding collaborative development
Agenda

1. Introduction
2. Stages of Collaboration
3. Success Factors
4. Discussion (All)
5. Closing
From the September Convening –
Why Do Challenges Arise?

• Passionate members
• External issues
• Conflicting agendas
• Previous bad relations
• Control (identity, ideology, and strategy)
• Who gets recognition and resources
From the September Convening –

Tools and Tips

• Shape collective identity/vision
• Acknowledge potential turf issues and challenges
• Talk details
• Encourage flexibility
• Make decision-making process
• Reward partners and celebrate success
• Remind participants of the Big Picture
Deepening Collaboration

Learning the Art of Collaboration including “Stages” and “Success Factors”
Karya Lustig, The Center for Health Leadership and Practice
Stages

STAGE 1
Envision Results by Working Individual-to-Individual

STAGE 2
Empower Ourselves by Working Individual-to-Organization

STAGE 3
Ensure Results by Working Organization-to-Organization

STAGE 4
Endow Continuity by Working Collaboration-to-Community
Stage 1 Challenges

- Bring People Together
- Enhance Trust
- Confirm Our Vision
- Specify Desired Results
Stage 2 Challenges

- Confirm Organizational Roles
- Resolve Conflicts
- Organize the Effort
- Support the Members

Empower Ourselves by Working Individual-to-Organization
Stage 3 Challenges

- Manage the Work
- Create Joint Systems
- Evaluate the Results
- Renew the Effort
Stage 4 Challenges

- Create Visibility
- Involve the Community
- Change the System
- End the Collaboration

Endow Continuity by Working Collaboration-to-Community
19 Factors Influencing Successful Collaborations

- Environment
- Membership Characteristics
- Process/Structure
- Communication
- Purpose
- Resources
Environment

1. History of collaboration or cooperation in the community
2. Collaborative group seen as a leader in the community
3. Political/social climate favorable
Membership Characteristics

4. Mutual respect, understanding, and trust
5. Appropriate cross-section of members
6. Members see collaboration as in their self-interest
7. Ability to compromise
8. Members share a stake in both process and outcome
9. Multiple layers of decision making
10. Flexibility
11. Development of clear roles and policy guidelines
12. Adaptability
13. Open and frequent communication

14. Established informal and formal communication links
15. Concrete, attainable goals and objectives

16. Shared vision

17. Unique purpose
Resources

18. Sufficient funds

19. Skilled convener
Please see the instructions below to link your online presence with the teleconference.

1. Click on the phone icon with the question mark at the bottom of the Participants panel to request to dial in. (See red circle in Figure 1.)

2. Choose “I will call in” from the pop-up dialogue box.

3. Then, use the three-step dial-in information (Figure 2) to join the teleconference. You should then see a phone icon (       ) next to your name.

4. Please mute the audio on your computer to avoid interference.
If you would like to contribute to the discussion, please

• **raise your hand** to be called on (and unmuted); or
• write to us using **Q&A**.

Please send typed comments/questions to **All Panelists** and hit **Send**.
Thank you!

www.investhealth.org

Upcoming Learning Group Webinars:

Lending 101
Building and Inspiring Trust

12/5
12/13